

Press Kit 2019



MELJAC ■

French Manufacturer

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EXPERTS IN AESTHETIC ELECTRICAL HARDWARE

MELJAC is a market leader in the design and manufacturing of luxury electrical hardware, including lighting controls, outlet plates, thermostats, doorbells, and reading lamps. Their strong technical expertise also offers unmatched capabilities for providing bespoke solutions based on project needs.

MELJAC products are offered in an extensive range of materials including brass, glass, Limoges porcelain and semi-precious stones; and with finishes in nickel, chrome, copper and bronze.

Through years of experience in combining aesthetics with technology and craftsmanship, MELJAC is a trusted partner for the world's best architects, designers, contractors, and discerning individuals.



Elegant, understated, and timeless design, using quality materials and refined finishes...these principles are at the core of all MELJAC creations.

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PERFORMANCE IN FIGURES

2 showrooms **2** factories

70 employees

8,5 M€ in 2018

59 authorized resellers in the world

2012 : label OFG

2015 : EPV label

36% of turnover made abroad

35% of products are personalized

5% of turnover to innovation

0 limits!

LEADERSHIP: A VISIONARY FOUNDER



*André BOUSQUET,
Founder*

Originally from a small village in the Aveyron, André BOUSQUET left his birthplace to become an electrical-contractor in Paris. While working on beautiful residences and hotels, he noticed that the available electrical hardware did not match the elegance and level of finish found on the projects.

After falling unconditionally in love with Paris, he decided to settle there and begin manufacturing light switches and outlet plates, made with quality materials and traditional manufacturing techniques, in order to complement high-end projects.

He had to choose a name. Without hesitation he opted for the name of his childhood village, still dear to his heart: MELJAC. His innovative and attractive products combined usability, beauty and quality craftsmanship, in turn captivating many architects, designers and individuals.

André BOUSQUET was a trailblazer and avant-gardist who lead his company to a top position in the luxury electrical hardware market by continuing to improve and offer new products. He began the company's international expansion in 1997. In 2015, to celebrate Meljac's 20th birthday and prepare for the future, André Bousquet decided to bring on a new managing director, Jean-Michel Lagarde.

During four years of close collaboration, André BOUSQUET shared his passion for the company with Jean-Michel Lagarde, entrusting him with its growth and promoting the brand on the international stage.

At the beginning of 2019, André BOUSQUET unexpectedly passed away, which was a tremendous loss for all that knew and worked with him. However, his dynamism, respect for French craftsmanship and big heart left an indelible mark on the company. Today, it is an honor for Jean-Michel Lagarde to carry on this legacy and is more determined than ever to see Meljac develop. He is supported in this mission by 70 expert employees who, thanks to their passion and care, will ensure the company's continued success.



*Jean-Michel LAGARDE,
CEO*



As a symbol of love to his home region, André BOUSQUET planted vines from the Aveyron on the grounds of the MELJAC factory outside of Paris. This vineyard pays homage to the great wines of the Aveyron such as the famous "Côtes de Millau". The first harvest took place in 2013.

265 vine plants planted behind the MELJAC factory

MELJAC NORTH AMERICA : A US-BASED SUBSIDIARY

In 2018, MELJAC enhanced its position in the American market with the opening of its first international subsidiary, MELJAC North America.



Previously available only through an independent distributor, this direct presence now allows the company to provide better customer service through deeper involvement and insights into this sprawling market.

“By building on our renowned reputation in Europe, my aim is to transform MELJAC into the market leader in luxury electrical equipment in the United States. I firmly believe that the quality and craftsmanship of Meljac products, combined with our ability to offer bespoke details unique to each project, provide an unmatched opportunity to deliver on the expectations and desires of the country's design community and end-users. This potential has led me to invest personally in the project to grow the brand while always preserving and conveying its founding values.”

Jean-Luc DESCHAIINE, Principal of MELJAC North America

MELJAC offers UL-listed products, including receptacles and back boxes, that have been adapted for wide-use in the American market:

- . Chanel (New York),
- . Four Seasons Hotel & Residences at the Surf Club (Miami Beach)
- . Louis Vuitton Miami Design District (Miami)
- . NoMad Hotel (Los Angeles).

With operations based in California and inclusion in the [Par Excellence](#) showroom in New York, MELJAC North America is able to maximize support and growth amongst clients on both coasts.



FRENCH MANUFACTURING OF THE HIGHEST QUALITY

Discover the secrets to MELIAC's
expertise in the video:



TWO FACTORIES

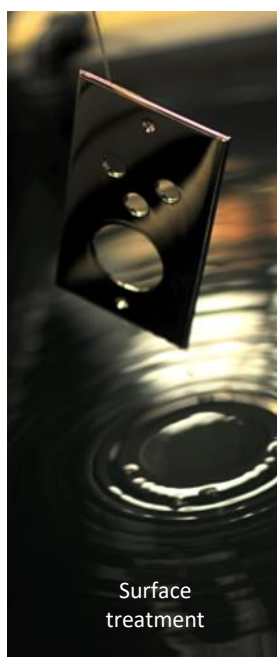
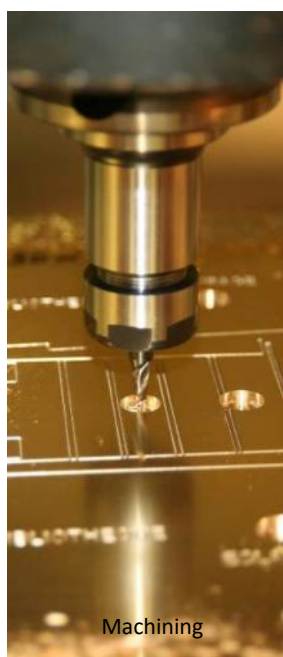
(Paris)

Handcrafted in our workshops close to Paris, MELJAC products are the result of expertise applied to every step of the manufacturing process: design/engineering, stamping, engraving, finishing and mounting, before being packaged for global export.

The know-how of MELJAC team is involved in achieving each of these steps.

The result is a highly popular standard range and high demand for the tailor-made products that MELJAC is known for.

The manufacture process combines cutting-edge technology and tools with irreplaceable French savoir-faire and craftsmanship.





PROVEN EXPERTISE

In 1995, André BOUSQUET dared to market
a range of brass switches and sockets.

Inspired by the lifestyle of the 1930s, symbolised by the drop-shaped toggle switch, André BOUSQUET designed a product with impeccable aesthetic qualities. Today, this innovation remains the company's strength.

After a number of crucial steps such as conformity to standards, the technical development of the models and their adaptation to the market, the range was expanded.

Besides lighting controls and outlet plates, MELJAC increasingly responds to requests for adaptations and cover plates for third-party mechanisms and systems (bells, alarms, keypads, temperature controls, motion-sensors detectors, etc.).

Present on the international scene, the company has more than 35 dealers in France and abroad, where the market is experiencing strong growth.

Born of high-precision technology and skilled craftsmanship, the unique sensual and seductive beauty of MELJAC electrical equipment enhances distinctive interiors and blends easily with any decor.



- 1998 : 1st manufacturing workshop
- 2001 : Workshop expansion
- 2005 :
 - ▶ New factory
 - ▶ Many recruitments
 - ▶ High performance machinery investment
- 2009 :
 - ▶ Redemption of the surface treatment workshop
- 2010 :
 - ▶ Custom-built factory (2.300 m²)
- 2012 :
 - ▶ Label OFG (Origine France Garantie)
- 2015 :
 - ▶ Recruitment of a CEO
 - ▶ EPV Label (Entreprise du Patrimoine Vivant)
- 2017 : Extension of the OFG label to all products
- 2018 : 1st subsidiary MELJAC (USA)

MELJAC controls the whole production chain.



In 2012, the brand obtained the "Guaranteed French Origin" label for all of its lines in brass and its reading lamps, then in 2017 for the whole range (porcelain and glass). The award of this label, guaranteeing at least 50% French manufacturing, falls within the values held dear to the company. In fact, almost the entire range is well beyond this figure.



In August 2015, MELJAC is proud to be the first company in its sector to being awarded by the EPV label (Entreprise du Patrimoine Vivant).



Brass



Porcelain



Glass



A GLOBAL PRESENCE

Shortly after its founding, MELJAC created an Export department to begin selling its products abroad. The first international sales were in Switzerland, followed by requests from Italy, Russia and Lebanon. As a result, products were designed specifically for foreign markets, many of which were created for the hotel sector. The process of obtaining local standards approvals often required several years of work.

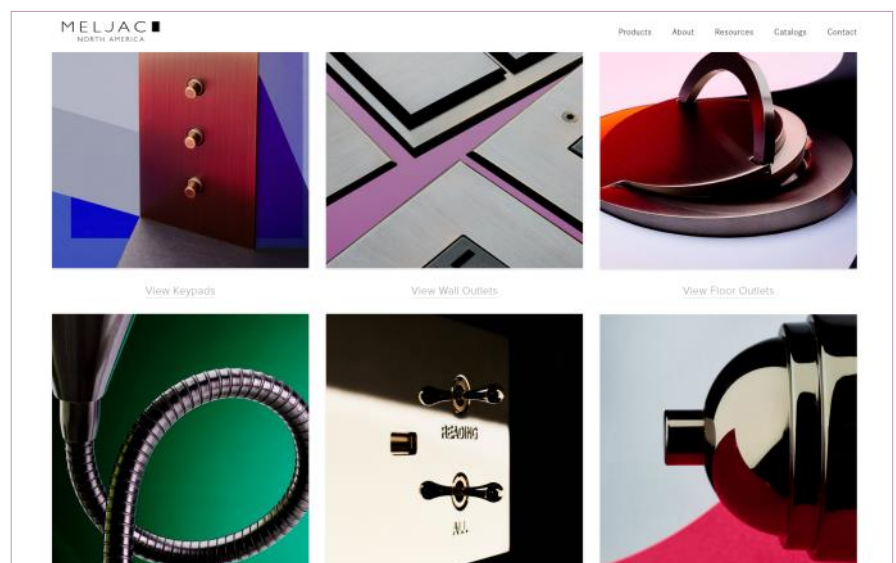
The well-known quality of products carrying the "Made in France" label, the brand's famous design skills and its corporate values were genuinely attractive overseas.

Since 2014, MELJAC has been putting a solid network of retailers of its products in place abroad. Little by little MELJAC is expanding to new and promising markets in an ever-widening geographic area. The company designs products adapted to their market place and guarantees it will offer high quality service and support for orders and projects.

Today Meljac is available in 60 countries, sold by 22 retailers all over the world (outside France) and has 1 subsidiary in the United States of America.

Controlled and durable international expansion

MELJAC rewarded for its Export strategy, winner of the Export category in the Trophées de l'international CCI Paris IDF 2017, confirmed.



www.meljac-na.com

PRODUCT RANGE

MELJAC offers thousands of products, a wide range of standard equipment, numerous tailor-made creations as well as stylish collections with other materials (glass, aluminium, stainless steel, bronze inlaid with precious stones, minerals, wood and leather).

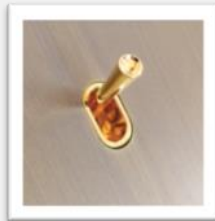
Technical innovation and quality-assured working methods drive company growth internationally.

Most products can be adapted for installation in foreign back boxes.



CLASSIQUE

brass, beveled edges



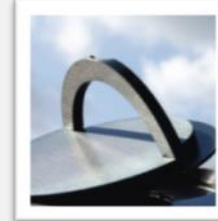
ELLIPSE

brass, toggle switch, straight edges



DAMIER

brass, square buttons, straight edges



SOL

Brass, IP44



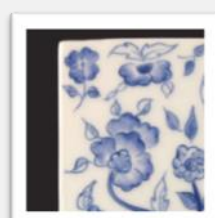
VOLUMES

Doorbells



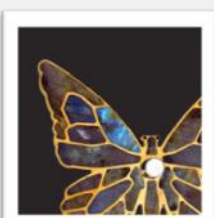
PIERROT

Tempered glass



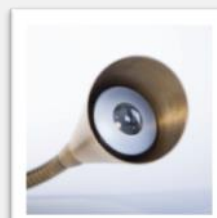
LIMOGES

Limoges porcelain, Classique or Ellipse toggle



PRESTIGE

Semi-precious stones



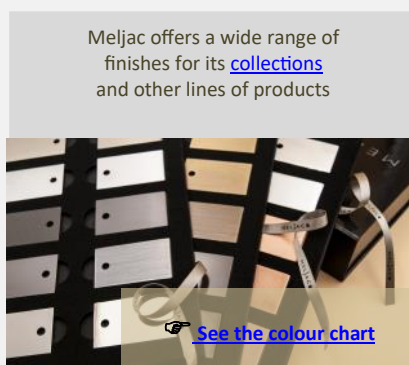
READING LAMPS

Classique or Ellipse toggle



PLEXIGLASS

Switches and sockets



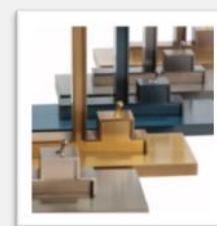
Meljac offers a wide range of finishes for its [collections](#) and other lines of products

[See the colour chart](#)



SPOTS

Brass



LAMPS

Table lamps, Classique toggle

BESPOKE SOLUTIONS

Besides designing new collections, the engineering and design teams also take on requests for custom-made products.

Several mechanisms, equipment combinations, casings, customization...

MELJAC is committed to supporting its customers in their approach by offering them a consultancy service run by knowledgeable professionals.

Some examples of [tailor-made](#) products :



1 electronic buzzer



Casing for an alarm keyboard



Casing for a Lutron system



Rotary Volume Control



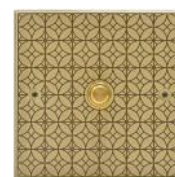
Rotary dimmer



Casing for an entry digital and phone system



Smart card reader
(Vimar - Eikon)



Engravings available in all languages, all symbols, numbers, pictograms, decorations...

With very specific knowledge of the [hospitality sector](#), MELJAC can meet the most specific needs with products tailored to each special requirement.

Conventional switches and home automation systems, reading lamps, bells, thermostats, HVAC controls, card readers, but also door plates with engravings of room numbers and other indoor signages.

MELJAC now installs sophisticated multimedia systems as mediaHub TeleAdapt. Hotel guests can choose all kind of connectors, USB, USB2, HDMI, Bluetooth, remote activation...



Le Royal Mansour à Marrakech



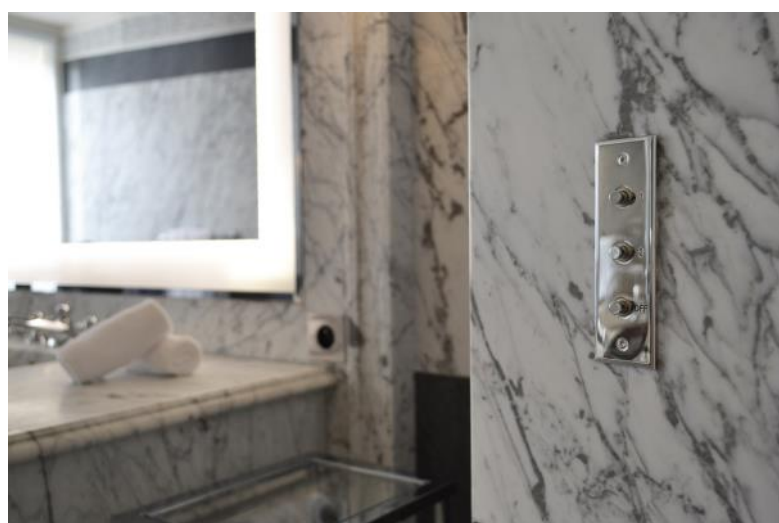
Le Meurice à Paris



Le Roch Hôtel & Spa à Paris



L'hôtel La Réserve à Paris



INNOVATIONS

MELJAC products are not just beautiful.
Technical research and development have produced in patents and exclusive technologies.

SOL collection: IP44



Patented model

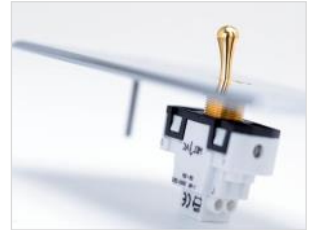
Made in 10 mm-thick solid brass, (14mm for other countries), the SOL Collection is robust, elegant and water-resistant (IP44).

The range is available in single, double or quadruple configuration which can accommodate various mechanisms such as power sockets, USB sockets, RJ sockets, even a switch.

IDM mechanisms

This new generation of mechanisms is available on numerous products.

They have lots of advantages: secure terminals, a more reliable connection and above all a connecting without constraints, quick and easy.



Exclusive to MELJAC



EXCEPTIONAL PIECES

The brass power strips

This innovative product line is currently composed of 4 models* (Calypso, the "Z", the Pyramid and the Totem).

The power strips are customizable, thanks to engravings and combinations of mechanisms (sockets, USB, RJ45, switches, control screen ...).

***not UL listed**



Cannelée collection

Last innovation: a new made from solid brass with a distinctive, striated surface. Designed with the architect Jean-Michel Wilmotte.

Today exclusively possible with french standard backboxes.



NOTABLE PROJECTS

Non-exhaustive list

PALACES & HÔTELS

Lutetia, Paris
Four Seasons (Paris / Bahreïn / Miami)
Royal Monceau, Paris
Le Meurice, Paris
Grand hôtel Palais Royal, Paris
La Réserve, Paris
Le Cheval Blanc, Courchevel
Villa Maïa, Lyon
Mandarin Oriental, Marrakech
Royal Mansour, Marrakech
Intercontinental, Genève
Hotel Danieli, Venise
Aman Canal Grande, Venise
Diaoyutai Hotel, Chine
Aman Sveti Stefan, Montenegro
...

LUXURY BRANDS

Boucheron
Cartier
Chanel
Dolce & Gabbana
Fendi
Hermès
Hugo Boss
Louis Vuitton
Moncler
Prada
Qela
Rolex
Van Cleef & Arpels
...

PRESTIGIOUS INSTITUTIONS

Château de Versailles
Musée du Louvre
Fondation Maeght, Saint Paul de Vence - France
Fondation Wilmotte, Italie
Musée Horta, Belgique
Palais de justice historique de Lyon - France
Château Cos d'Estournel en Gironde - France
Château de Balazuc en Ardèche - France
...

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